

BUSINESS OPPORTUNITIES



Buying? Growing? Selling?

Whether you are ready to buy, grow or sell a professional business, Practice Concepts practical approach, experience and straight forward thinking provides the support you need and proven results that you can always rely on for success!

PRACTICES FOR SALE – BUYER SERVICES

NEW! OPTOMETRY PRACTICE FOR SALE: San Fernando Valley, CA

This practice was established over 56 years ago in the heart of the San Fernando Valley. Annual gross revenue is over \$410K with plenty of room for expansion. (ID#73243)

OPTOMETRY PRACTICE FOR SALE: Central NJ

This well-established practice is located in a historic, 100-year-old professional building in Central New Jersey near Main Street dining and shops. Annual gross revenue was over \$285K in 2009. This office boasts low rent and newer equipment. (ID#71403)

OPTOMETRY PRACTICE FOR SALE: San Bernardino County, CA

This well-established practice is located in a great area in San Bernardino County, CA. Annual gross revenue is over \$500K on great weekday doctor hours. (ID# 71429)

OPTOMETRY PRACTICE FOR SALE: Palm Springs Area, CA

This great, 32-year-old practice is nestled in a prime location in the Palm Springs Area of CA. The office was remodeled in 2004. Annual gross revenue was almost \$500K in 2010, on only 4 days per week. (ID# 71491)

OPTOMETRY PRACTICE FOR SALE: Piedmont Region, VA

This newer practice was started cold in 2007 in the Piedmont region of Virginia. Average annual gross revenue is over \$335K on part time doctor hours. (ID# 72863)

OPTOMETRY PRACTICE FOR SALE: Near Tampa, FL

This great practice is located near Tampa, Orlando, Disney and many other popular vacation spots. The office is situated on the corner lot of a large, free-standing professional building and includes 3 exam lanes of equipment. Almost \$1M gross revenue on average with strong net. The seller owns the building, which is available for sale or lease. (ID# 74258)

OPTOMETRY PRACTICE FOR SALE: Near Houston, TX

This turnkey, 32-year-old practice is situated in a prime location about 30 minutes from Houston. The well-designed office boasts average gross revenue of over \$950K. (ID#71876)

OPTOMETRY PRACTICE FOR SALE: Dallas-Fort Worth Metro Area, TX

This optometry practice is located in the Dallas-Fort Worth Metro Area of Texas. Annual gross revenue is over \$560K on part time doctor hours. (ID#72570)

OPTOMETRY PRACTICE FOR SALE: Upstate NY

This practice was started cold 71 years ago and has been family owned since. Over \$285K gross in 2009. Plenty of room for growth. Practice offers easy weekday hours. Doctor only works about 20 hours average per week. (ID# 71028)

NEW! CONTACT LENS SOFTWARE SELECTOR

Internet based software system that makes the selection of contact lenses much more efficient for the doctor and technical support staff. Allows eyecare professionals to stay on top of the latest updates in contact lenses styles and insures that patient seeking any type of lenses – toric, multifocal, etc., are managed in a much more efficient manner. Now is the perfect opportunity for a buyer to purchase this at the ground floor. Priced under market, this business has loads of potential in the eyecare arena. (ID#74657)

OPTOMETRY PRACTICE FOR SALE: Northern CA

Location, location, location! This great, 12-year-old practice is located in a popular shopping district near the coast. Annual gross revenue is over \$775K with strong net income and plenty of room for growth. Extensive inventory included. Seller is motivated. (ID# 73063)

OPTOMETRY PRACTICE FOR SALE: Near the Twin Cities, MN

Established in 1952, this great practice has been under current ownership for the past 7 years. Annual gross revenue is over \$640K, with plenty of potential for growth. (ID#73062)

OPTOMETRY PRACTICE FOR SALE: Salem, OR

Location, location, location! This well-established practice is located in Salem about an hour away from Portland in the Willamette Valley. Annual gross revenue was over \$500K in 2010 with a strong net. Includes 3 exam lanes, pre-testing area and a large dispensary. (ID#72645)

NEW! OPHTHALMOLOGY PRACTICE & SURGERY CENTER FOR SALE: San Fernando Valley, CA

Established over 30 years this practice combines general ophthalmology, retail optical store as well as a fully-outfitted surgical center. Gross revenue for 2010 for the combined practices was about \$900K. Seller owns the building, which is also available for sale. (ID# 74042)

NEW! OPTOMETRY PRACTICE FOR SALE: Inland Empire, CA

This turnkey practice is nestled at the base of the San Gabriel Mountains in the Inland Empire. Situated in a busy shopping center, this practice has a large office space, over 4,000 square feet, including 2 exam lanes (room for 2 more) and an onsite lab. Annual gross revenue is over \$685K on weekday hours only. Increase office hours and watch this great practice grow! This is an excellent opportunity. (ID# 74605)

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 Practice Concepts
A New Vision in Practice Sales & Consulting

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PRACTICES FOR SALE

- Eureka, CAGross \$600k; strong net
- Fremont, CA Gross \$300k on 20 OD hours
- Huntington Beach, CA Gross \$300k on 3 OD days
- Redding, CA Sale Pending
- San Francisco, CA Gross \$367k; huge potential
- Santa Barbara County, CA ... Gross \$295k with half-time OD
- Santa Cruz, CA Optical shop with room for lane
- Newtown, CT Gross \$600k; EMR in place
- Denver, CO Coming Soon
- Orlando, FL2 locations; total gross \$772k
- Athens, GAGross \$400k; 8 years old
- Kona, HIGross \$370k; EMR in place
- Bastrop, LA Small ophthalmology practice
- Boston, MA Franchise; gross \$1.7 million; new build-out
- Sisters, OR SOLD
- Beaufort, SCGross \$240k on 15 OD hours
- Lynchburg, VAGross \$600k; 5 years old
- Bellingham, WAComing Soon
- Near Charleston, WVRevenue \$460k; high profitability

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